

GRUPO FINANCIERO BANORTE, S.A.B. DE C.V.

PROXY CARD FOR ORDINARY GENERAL SHAREHOLDERS MEETING

It is hereby certified that the undersigned shareholder, entitled to vote in Grupo Financiero Banorte, S.A.B. de C.V. ("GFNORTE"), has designated Mr. Diego González Chebaux, Deputy Managing Director Corporate Governance, or Mrs. Ursula Wilhelm Nieto, Head of Investor Relations, ESG and Financial Intelligence, or, in the absence thereof, _____ as its representative to cast all votes and express any approvals or disapprovals which such member shall be entitled to cast or express at the Ordinary Shareholders Meeting to be held on March 30th, 2020 at 11:00 a.m., at the offices of the Company, located at calle David Alfaro Siqueiros 106, Colonia Valle Oriente, San Pedro Garza García, Nuevo León, Mexico, and at the legal meetings derived therefrom, and for all purposes provided by the Corporate By-Laws and the notice of the Annual Meeting call of GFNORTE.

Shares represented by this Proxy Card amount to _____ shares and shall be subject to vote, pursuant to the instructions indicated below. All shares represented by this Proxy shall be voted as specified by the shareholder. However, if no such instructions are given, the proxy shall vote IN FAVOR of the proposals included in this document. In any case, this Proxy shall be valid for a term of more than 30 days after the first meeting is held.

For more information related to the following items of the agenda, please refer to the attached document: OGM - Proposed Resolutions March 30th, 2020.

GRUPO FINANCIERO BANORTE, S.A.B. DE C.V.

Ordinary Shareholders Meeting

1. Proposal, discussion and, as the case may be, approval to increase the maximum amount of funds that may be allocated to purchase the Company's own shares for the fiscal year corresponding to 2019 and until April, 2020.	
First.- The proposal is to increase the maximum amount of funds to be allocated to purchase the Company's own shares, which was approved by the Annual Ordinary Shareholders Meeting celebrated on April 30, 2019, from \$4,142,000,000.00 (four billion one hundred forty-two million pesos, 00/100 Mexican currency) to the total amount of \$7,500'000,000.00 (seven billion five hundred million pesos, 00/100 Mexican currency), charged against net worth, and will include any operations made during the year 2019 and until April 2020, subject to the Company's Own Share Acquisition and Issuance Policy.	For: Abstentions: Against:
2. Designation of delegate or delegates to formalize and execute, if applicable, the resolutions passed by the Meeting.	For: Abstentions: Against:

This Proxy shall be revocable at any time, as requested by the signatory voting shareholders.

Signed by: _____

Company:

Date: